



# Premier Athletics Financial Packet

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*Premier Athletics- STORM*

2019-20 Cheer Season

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## ADMINISTRATION & DEPARTMENT SUPERVISORS

Administration & Department Supervisors	Email
Chasity Carter – General Manager	<a href="mailto:ccarter@premierathletics.com">ccarter@premierathletics.com</a>
Kim Lemon – Office Manager/Accounts Director	<a href="mailto:klemon@premierathletics.com">klemon@premierathletics.com</a>
Hayley "Shine" Stevens- All-Star Supervisor	<a href="mailto:hstevens@premierathletics.com">hstevens@premierathletics.com</a>

## PAYMENT INFORMATION

### INSTRUCTIONS FOR NEW MEMBERS

**ONLINE PARENT PORTAL (Amelia) – Info Coming Soon!**

- **INSTRUCTIONS FOR NEW MEMBERS BELOW-** If your student already attends Premier Athletics, then you have an account. Please do not create a new account! If you have never accessed that account, then you only need to click forgot password and it will send you a new one. Should you have any issues with the password you can call or email the front desk and we will reset it for you.

1. Fill out registration form-ensure email is accurate. Front desk will enter your information within 24-48 hours.
2. Log onto: [www.premierathletics.com](http://www.premierathletics.com) - select your gym at the top of the page
3. Click on "Member Login"
4. Enter your username (email you provided)
5. Enter password provided via front desk or automated response email
6. You are ready to go!

## INFORMATION FOR ALL MEMBERS

The regular season begins May 2019 and runs through April 2020. Worlds & Summit bid earning Cheer Teams end at the end of April or beginning of May (depending on event dates). Teams will discuss individually. For your convenience, the season commitment consists of **monthly tuition installments and All Star competition fees and expenses, based on full season commitment** – Meaning all fees must be paid (even if you withdraw).

- ALL new and existing Premier customers are required to pay tuition installments **electronically**:
  - Autopay (credit/debit cards)
  - **\*\*NEW\*\* ALL members must have a card on file in order to be apart of our all-star program.**
- Your payment will be processed on or about the 20<sup>th</sup> of the month for the upcoming month's tuition installment. You may choose to go in to the parent portal and make the payment yourself BEFORE the 20<sup>th</sup> each month. The draft dates for the year are posted in the gym, in this packet, and also is located at the bottom of your monthly statements.
- If your payment is declined for any reason, you will be notified via email, phone call or receive a statement on the early bird date after all accounts have been drafted. You are still responsible for making your payment on the Early Bird Date to avoid paying full price for tuition. **Tuition automatically goes up \$10 per team at midnight** on the Early Bird Date.
- **If your account information changes (new card, expiration date, stolen card, new address, etc.) you are responsible for changing the information online to avoid increased tuition or suspension from the team.**
- NO REFUNDS
- If a check is returned for insufficient funds, there is a \$30 NSF fee. If a personal check is returned, we will no longer be able to accept personal checks for your account.

## WHAT IS COVERED IN MONTHLY TUITION INSTALLMENTS?

- Cheer teams at least 6 practices per month. You will not have additional charges for extra practices throughout the season.
- Extra practices - From October through April, the teams may have additional practices to prepare for Worlds and Summit
- 1 Hour of All-Star Tumbling incorporated into their practice schedule each week

We value your time, so we offer two types of schedules; school and summer schedules. Once we determine the exact number of teams and number of athletes on a team, we will immediately finalize the schedule and get it out to you when new teams are announced.

School Schedule will be one weekend practice (usually Sunday afternoon/evening) and one weekday practice.

**During the summer, we will not have our weekend practices but their week day practices will be longer and an additional tumbling class/specialty classes will be opened up for them to skill build throughout the week in lieu of their Sunday practice time. Once school schedule begins, we will go back to 2 team practices/week.**

Tiny teams practice 1 hour/week (one day/week), mini teams practice 3 hours/week (two 1.5 hour practices). Youth, Junior and Senior teams practice 4 hours/wk (2 hours at a time).

**\*\*During the summer, we will offer additional classes during the week to offset having one all-star practice. These classes include, but are not limited to, jumps and flex, conditioning, performance.**

CHEER TEAMS – AGE GRID/LEVELS/TUITION				
TEAM	AGE (8/31/17)	USASF LEVEL	EARLY BIRD	REGULAR TUITION
Tiny	3-5	L1	\$70	\$90
Mini	6-8	L1-L2	\$95	\$115
Youth	11 & under	L1-R5	\$142	\$162
Junior	9-14	L1-L5	\$142	\$162
Senior	11-18	L1-L5	\$142	\$162
Senior	13-18	L5	\$142	\$162

- Athletes are allowed, according to USASF, to compete up in age but not below the ages listed above. (For example, a 9 yr. old can compete on a Jr. team but not a 13 yr. old on a youth team.)

For a complete description of the terminology below we have enclosed a glossary at the end of the packet.

### WHAT IS COVERED IN ALL STAR COMPETITION FEES & EXPENSES?

- Administrative/Membership Fee
- USASF Athlete Fee
- Competition Registration Fees
- Skills Camp Fees (select teams)
- Choreography
- Music Fees
- Warm Up Jacket

#### **Non-Refundable Administrative/All-Star Membership Fee:**

Each All-Star is required to pay a Membership Fee at the beginning of each season (Due May 20<sup>th</sup>).

The All-Star Membership Fee is due on May 20<sup>th</sup>

**Tiny**

- \$150

**Mini**

- \$220

**Youth & Jr. & Senior Full Travel**

- \$280

**The Membership Fee will cover the following:**

- Coaches expenses and fees for the competition season and camp
- Competition paper work and itineraries
- Misc. competition items (tape, cd's, prewrap, etc.)

**All-Star Fee Installments:**

In order to help make payments easier for your family, Premier Athletics will take the following fees and lump them into 7 installments.

- USASF Fees
- Competition Fees
- Choreography and Music Fees
- Annual Banquet
- Camp Fees

The first payment will be in the amount of your Membership Fee due on May 20<sup>th</sup>. The first All-Star Fee Installment will be due on June 20<sup>th</sup>. The All-Star Fees will be divided into 7 equal payments that are due on or about the 20<sup>th</sup> of each month.

- In order for us to compete at Regional and National Competitions, Premier must pay competition fees months in advance of the competition. Consequently, **it is imperative that you pay your competition fees on time.**
- If the fees are not paid timely, your child may be dropped from the All-Star program.
- **All merchandise must be paid for BEFORE it is ordered & is not included in your monthly competition Fee Installments.**
  - This includes, but is not limited to - shoes, uniforms, bows, practice clothes, team apparel, etc.
  - All merchandise will be with held until accounts are current (i.e. You will not receive your uniform and any piece included until your past due balance is cleared. Even if the items (uniform/pieces) are paid in full.

# 2019-20 Competition Schedule

These dates are as accurate as possible but are tentative and subject to change. All competition companies should have schedules finalized by June 15<sup>th</sup>.

Month	Competition	Date	Cost	Teams Attending
October	Premier Showcase-Sevierville	26 & 27	\$130	All Teams
November	NCA Classic-Nashville	17	\$78	All Teams
December	UCA-Smoky Mt.	7 & 8	\$130	Full Travel
January	Athletic-Chattanooga	18 & 19	\$130	Full Travel
February	America's Best-Nashville	22	\$70	All Teams
March	Sprit Fest-Nashville	7	\$70	Tiny/Mini
	Jamfest-Louisville	14 & 15	\$160	Full Travel-No Mini
April	One Up-Opryland	4 & 5	\$160	All Teams
	US Finals	18 & 19	-	Teams Who Receive a Bid
May	Summit	April 30-May 3	-	Teams Who Receive a Bid

- If you receive a bid to both US Finals and Summit, you will ONLY go to Summit
- These fees are already added into your installment fees.
- We will be accepting US Finals Bids and Summit Bids at all competitions. Please take advantage of our fundraising throughout the season to pad your account in the likelihood that we receive a bid.
- All highlighted events are travel

<b>Tiny Level 1</b>			
<b>Month</b>	<b>Tuition</b>	<b>All-Star Fee</b>	<b>Total</b>
10-May	N/A		
20-May	\$70	\$150 Membership Fee	\$220
20-Jun	\$70	\$115	\$185
20-Jul	\$70	\$115	\$185
20-Aug	\$70	\$115	\$185
20-Sep	\$70	\$115	\$185
20-Oct	\$70	\$115	\$185
20-Nov	\$70	\$115	\$185
20-Dec	\$70	\$115	\$185
20-Jan	\$70	\$0	\$70
20-Feb	\$70	\$0	\$70
20-Mar	\$70	\$0	\$70
20-Apr	\$70	\$0	\$70

<b>Mini Level 1-2</b>			
<b>Month</b>	<b>Tuition</b>	<b>All-Star Fee</b>	<b>Total</b>
10-May	\$50 Tryout Fee		\$50
20-May	\$95	\$220 Membership Fee	\$315
20-Jun	\$95	\$150	\$245
20-Jul	\$95	\$150	\$245
20-Aug	\$95	\$150	\$245
20-Sep	\$95	\$150	\$245
20-Oct	\$95	\$150	\$245
20-Nov	\$95	\$150	\$245
20-Dec	\$95	\$150	\$245
20-Jan	\$95	\$0	\$95
20-Feb	\$95	\$0	\$95
20-Mar	\$95	\$0	\$95
20-Apr	\$95	\$0	\$95

<b>Youth, Jr, Senior 1-5 Full Travel</b>			
<b>Month</b>	<b>Tuition</b>	<b>All-Star Fee</b>	<b>Total</b>
10-May	\$50 Tryout Fee		\$50
20-May	\$142	\$280 Membership Fee	\$422
20-Jun	\$142	\$200	\$342
20-Jul	\$142	\$200	\$342
20-Aug	\$142	\$200	\$342
20-Sep	\$142	\$200	\$342
20-Oct	\$142	\$200	\$342
20-Nov	\$142	\$200	\$342
20-Dec	\$142	\$200	\$342
20-Jan	\$142	\$0	\$142
20-Feb	\$142	\$0	\$142
20-Mar	\$142	\$0	\$142
20-Apr	\$142	\$0	\$142

**\*\* Your apparel fee of \$215 is due June 10th. This covers shoes, practice apparel, and cheer bows. You can choose to do this prior to this date, however, it is due no later than June 10th. You MUST pay in full before you receive your apparel. If you are buying a new competition uniform, it will be billed in 2 installments (1/2 payment due on August 10th, remainder due Sept. 10th). Those purchasing USED uniforms will pay upon picking up/exchanging.**

**\*This fee will only be charged to new athletes. If you are a returner, you will only be charged for the bow and any other apparel you may need.**

**\*\* Reminder, if you do not pay by the 20th of each month (early bird), You will be charged a late fee of \$10.**

**\*\* *Tiny teams* will keep the same uniform as last year. The cost of a new uniform will be \$165. This will be billed in 2 installments (1/2 due on August 10th, the remainder due Sept. 10)**

- There will be an option to purchase a used one.

**\*\* Sibling discounts are offered. See Ms. Kim for details**



## COMPETITION AND TRAVEL

- A final competition schedule will be issued no later than June 15<sup>th</sup>.
- Competition fees for the season **can range** from \$500-\$900 total and is based on individual team schedules. These fees have already been included in your installment fees.
    - Please note that the fees are competition **registration fees** only.
    - You will pay for lodging, transportation, parking fees, spectator fees on your own.
  - We will compete in local, regional and national events. **The events are subject to change.**
    - Teams will not travel to more than 6 competitions per season, unless there is an extra, affordable competition close by.

### COMPETITION TRAVEL ARRANGEMENTS:

- We will reserve a block of rooms and/or provide a link to housing information (via the event company) for National Competitions; however, the hotel arrangements are made by **the parent**.
  - Every All-Star should stay in a room with a parent/guardian.
  - To save on travel expenses, you may choose to share a room with another family, and you must coordinate this **on your own**.
  - If you, the parent, is unable to attend the competition, then you must find someone who will supervise your All-Star while at the competition.
- Please make sure you pay attention to the hotel reservation **deadlines**. Once the deadlines have passed, it will be up to you, the parent, to find suitable lodging.
- **Payments for ALL hotels will go directly to the hotel. Premier Athletics will not be responsible for paying any hotel expenses.**

## REQUIRED APPAREL - UNIFORM, SHOES, WARM UP, PRACTICE WEAR

### Tiny and Mini Uniform- \$165 including tax (Same uniform from the 2018-2019 Season)

- Our Tiny and Mini teams will be using the same uniform as last year for the 2019-2020 season. You may purchase a new uniform, use yours from last year, or look into buying a used one from the previous year
- ½ payment (\$82.50) will be due on August 10<sup>th</sup> and the remainder will be due upon receiving.

### Girls Cheer Uniform - \$385 including tax (Includes top and skirt) Half (\$192.50) due August 10<sup>th</sup> and remainder (\$192.50) due upon receiving.

- Additional Uniform Expenses
  - Competition Bow - \$25
  - White Socks - purchased on your own
  - Clear Strap Bra (can be purchased through Varsity or on your own if needed) - Approx \$20

### Boys Cheer Uniform – Price TBD

**\*\* Uniform sizing day will be May 20<sup>th</sup>, 21<sup>st</sup> and 22<sup>nd</sup> from 4-7 pm at the gym. We will specify which teams need to come on which dates in welcome letter.**

**Varsity Shoes (Same shoes from the 2018-2019 season):** Premier Athletics athletes are required to wear a Varsity Cheerleading Shoe. If your shoes are extremely dirty, we suggest ordering a new pair.

- Shoe options:
  - Varsity Cheerleader VForce - \$75 (includes tax and shipping) Mini teams can purchase this but encouraged to do the custom shoe.
  - Custom Premier Athletics Varsity Ascend Shoe- \$110 (includes tax & shipping) **REQUIRED** for Youth age & up

### Boys and Girls Warm Up - Same as 2018-19 season

- Jacket - \$90
- Pants (optional) - \$65

**Girls Practice Wear Package (Same as 2018-2019 Season) - \$85** (Price below is package pricing. Items sold individually are sold at a higher price)

- Premier Athletics Sports Bra
- Premier Athletics Spandex Shorts
- Loose Fit Tank

**Boys Practice Wear - \$85 (Same as 2018-2019 Season)**

- Sublimated Tee
- Sublimated shorts

**Practice Bows - \$20**

- Includes 2 practice bows to be worn with practice outfits

**Additional Premier Athletics Apparel** is available for order - please inquire at the front desk or pro-shop for more information.

- Premier Athletics Leggings - \$35
- Backpack - \$70 (Sparkle-\$75)
- Garment Bag - \$45
- American Girl Doll Uniform - \$65

**We will be paying a \$215 fee June 10<sup>th</sup> to the gym to cover your practice wear, and bow. If you are a returning athlete, you will only be charged for the bow, unless you need new apparel.**

## **CHOREOGRAPHY AND SUMMER CAMP INFORMATION**

**Team Summer Camp (MANDATORY): Tentative Schedule** - Camp is an essential part of routine and squad development. All teams will have a skills camp AND a choreography camp.

- Should a foreseen OR unforeseen instance arise preventing your All-Star from attending camp, **you are still required to pay the camp fee.** Camp must be paid for ON or BEFORE the 1<sup>st</sup> day of Camp.
- **To avoid distraction, summer camp is closed to ALL spectators.**

**Skills Camps (Mandatory): TECHNIQUE TECHNIQUE TECHNIQUE**

**\*All Youth, Jr. and Senior Teams** will be attending skills camp at Premier Athletics Nashville, June 22<sup>nd</sup> and 23<sup>rd</sup>. If your athlete has attended skills camp at Lake Point in Georgia the past couple of years, it will be ran very similar. It will start roughly around 10am am go on until around dinner time. All teams will attend both days of camps where they will be given lunch and a snack. We will be bringing in coaches from other programs, as well as getting to work with our Premier Staff from the Nashville, Murfreesboro and Gallatin locations! This is a great opportunity for our athletes and I know they will have an amazing experience!

\*Tiny's and Mini's will only have a choreography camp.

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## **Choreography Camp**

All teams will receive choreography at our gym over a three-day period beginning July 8<sup>th</sup>-July 22<sup>nd</sup>. These camp days will begin at 9am and end roughly 3pm (\*one hour lunch). Times may vary based on how quick the teams learn. Once teams are picked, we will get those times/dates out to you ASAP. This fee (along with music fee) is built into your monthly installment plan.

Choreography camp is mandatory!

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## **GOLDEN TICKET INFORMATION**



All Athletes must receive a golden ticket to present to the coaches on Monday, May 13<sup>th</sup> in order to be placed on a team. We will allow your athlete to evaluate without the ticket but they **MUST** have it to be placed on a team. To receive your 'golden ticket' per All-Star, all of the following must be completed and turned in by **Monday, May 13<sup>th</sup>**. You are encouraged to have all of this completely **PRIOR** to showing up on May 13<sup>th</sup>. This way you can skip the lines to turn in your paperwork on Monday, May 13<sup>th</sup> prior to the evaluation the first day.

- **Completed Paper Registration Form** (all lines completed...front and back)
- **Handbook Acknowledgement Page** (Commitment Statement) signed by a parent and All-Star
- **Copy of Birth Certificate**

- **New photo** - attached to the birth certificate
- **Team Selection Fee paid** - \$50/athlete. (No Fee for Tiny's) This covers practice time during evaluations/ open gym and your May fee.
- **Annual Registration Fee paid** - (\$40) - Must get date and signature written on 'golden ticket' if current
- **Updated Online Policy** - Must be done online via the parent portal
- **AutoPay** - Can add online via member login area from website (parent portal)

Once all of this is completed, you will be given an actual 'golden ticket' for your All-Star to hand in their first day of team selections. Keep it in a safe place! (They will not need it back for future dates of the selection process.)

<b>GLOSSARY OF TERMS/DUE DATE AND FEES</b>			
<b>Tuition</b>	<b>Description</b>	<b>Due Date</b>	<b>Amount</b>
Monthly Tuition Installment	The fee for 12 months instruction on a Premier Athletics Cheerleading or Dance team.	20th of each month	Varies by team
Registration Fee	Due annually and billed on your anniversary month of joining Premier Athletics.	Billed on the 20 <sup>th</sup> of the previous month due; Fee is per athlete	\$40
Sibling Discount	A discount for families who have multiple children on a team receive a sibling discount		\$25
<b>Competition Fees &amp; Expenses</b>	<b>Description</b>	<b>Date</b>	<b>Amount</b>
CFE	Stands for Competition Fees & Expenses - all expenses are added together and divided into payments due monthly starting in May/ June ending in Dec/Jan	20th of each month	Varies by team
Administrative/ Membership Fee	Coaches fees for travel expenses throughout the year, guest coach fees, and misc competition items.	Paid on May 20th	Varies by team
USASF Member Fee	USASF is the governing body for cheerleading and dance. Each athlete is required by the USASF to have an athlete membership in order to compete at USASF sanctioned events	Included in your CFE Installments	\$35
Competition Fees	Each competition that our team attends charges a per athlete registration fee.	Included in your CFE Installment	Varies by team
Music Fee	Each routine and a custom piece of music mixed specifically designed for the team and routine. A professional music producer mixes to the music	Included in your CFE Installments	Varies by team

Choreography Camp	Creating and learning the routine for the upcoming season. Routines are designed to maximize the strength of each individual team.	Included in your CFE Installments	Varies by team
In House Skills Camps	The primary focus is to build strong technique, confidence and team work through skills camps. Teams will drill and drill many skills to provide a solid technical foundation	Included in your CFE Installments	Varies by team
Premier Athletics Skills Camp @ Premier Athletics Nashville	A Premier Athletics wide skills camp for Junior Level 5, Senior 4 and Senior 5 athletes. The primary focus is to build strong technique, confidence and team work through skills camps. The camp also provides a strong focus on leadership.	Included in your CFE Installments	\$189
<b>Required Apparel Items</b>	<b>Description</b>	<b>Due Date</b>	<b>Amount</b>
Girls and Boys Cheer Uniform	Each team member will wear the required uniform for competitions throughout the year. Girls will also need to purchase and assigned competition hair bow and make up kit. We will use the same uniform for 2 years before creating a new design. 2019-2020 will be a new uniform year.	½ fee due August 10 <sup>th</sup> and the other ½ due Sept. 10 <sup>th</sup>	Girls - \$385 Boys - TBD Hair Bow - \$20-\$30
Tiny and Mini Uniform  Cheerleading Shoes	Each team member will wear the required uniform for competitions throughout the year. Each athlete will wear a Varsity Cheerleading Shoe. These are the appropriate footwear for cheerleading. Shoes should be worn in doors only. We offer a “PA Custom” Ascend Varsity Shoe. Tiny & Mini teams are allowed to purchase our custom V-Force (VF) Shoe from last year. Same uniform as 2018-2019 season.	½ fee due August 10 <sup>th</sup> and the other ½ due Sept. 10 <sup>th</sup>  <b>Due June 10<sup>th</sup>- Part of the June (\$215) fee.</b> NOT part of the installment fee.	\$165  VF - \$75 Ascend - \$110
Warm Up	Each athlete will need a Premier Athletics warm up. Warm ups will be used for several seasons. It is not required to purchase warm up pants, but you do have the option to purchase matching pants if you choose.	Built into your installment fees	Jacket - \$90 Pants - \$65
Practice Wear Package (Same as 2018-2019 season)	Practice wear is worn during practice time, camp and special performances. Each athlete will need to purchase the sublimated reversible tank or sports bra, with matching shorts. An additional pair of Varsity black spandex. (Boys will purchase plain black shorts on their own) They will also receive one FREE T Shirt. Items can be sold separately but are more expensive.	<b>Due June 10<sup>th</sup>- Part of the June (\$215) fee</b> NOT part of the installment fee	Girls - \$85 Boys - \$85

Practice Bows	Each athlete will need 2 practice bows to match the above practice wear garments	Due June 10 <sup>th</sup> - Part of the June (\$215) fee. NOT part the installment fee	\$20 includes both bows
Additional Premier Athletics Apparel	You will have the opportunity to order additional garments, bags, etc. throughout the year. This is completely optional		Varies

**\*\* Uniform sizing day will be May 20<sup>th</sup>, 21<sup>st</sup> and 22<sup>nd</sup> from 4-7 pm at the gym. We will specify which teams need to come on which dates in welcome letter.**