



Premier Athletics Financial Packet

Premier Athletics
2019-2020 Season

Premier Athletics Gallatin

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ADMINISTRATION & DEPARTMENT SUPERVISORS

Administration & Department Supervisors	Email
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PAYMENT INFORMATION

INSTRUCTIONS FOR NEW MEMBERS

ONLINE PARENT PORTAL (iClass Pro) - Fast, Free, Convenient! You may now see all of your account activity from the comfort of your home!

- **INSTRUCTIONS FOR NEW MEMBERS BELOW-** If your student already attends Premier Athletics, then you have an account. Please do not create a new account! If you have never accessed that account, then you only need to click forgot password and it will send you a new one. Should you have any issues with the password you can call or email the front desk and we will reset it for you.
 1. Fill out registration form-ensure email is accurate. Front desk will enter your information within 24-48 hours.
 2. Log onto: www.premierathletics.com - select your gym at the top of the page
 3. Click on “Member Login”
 4. Enter your username (email you provided)
 5. Enter password provided via front desk or automated response email
 6. You are ready to go!

INFORMATION FOR ALL MEMBERS

The regular season begins May 2019 and runs through April 2020. Worlds & Summit bid earning Cheer Teams end at the end of April or beginning of May (depending on event dates). Teams will discuss individually. For your convenience, the season commitment consists of **monthly tuition installments and All Star competition fees and expenses, based on full season commitment** – Meaning all fees must be paid (even if you withdraw).

- ALL new and existing Premier customers are required to pay tuition installments **electronically via Autopay** (credit/debit cards).
- Your payment will be processed on or about the 20th of the month for the upcoming month's tuition installment. You may choose to go in to the parent portal and make the payment yourself BEFORE the 20th each month. The draft dates for the year are posted in the gym, in this packet, and also is located at the bottom of your monthly statements.
- If your payment is declined for any reason, you will be notified via email, phone call or receive a statement on the early bird date after all accounts have been drafted. You are still responsible for making your payment on the Early Bird Date to avoid paying full price for tuition. **Tuition automatically goes up \$10 per team at midnight** on the Early Bird Date.
- **If your account information changes (new card, expiration date, stolen card, new address, new checking account, etc.) you are responsible for changing the information online to avoid increased tuition or suspension from the team.**
- NO REFUNDS
- If a check (personal/paper check or E-Check) is returned for insufficient funds, there is a \$30 NSF fee. If a personal check is returned, we will no longer be able to accept personal checks for your account.

WHAT IS COVERED IN MONTHLY TUITION INSTALLMENTS?

- Cheer teams at least 6 practices per month
- Extra practices - From October through April, the teams may have additional practices to prepare for upcoming events, Worlds and/or Summit

We value your time, so we offer two types of schedules; School and Summer schedules. Once we determine the exact number of teams and number of athletes on a team, we will immediately finalize the schedule and get it out to you when new teams are announced.

During the season, Prep Teams, Tiny and Mini teams will practice 3 hours per week. All other athletes will practice 4 hours per week during the Summer, once school begins, Youth Level 1 through Senior Level 5 will practice 4 hours per week (example: two 2 hour practices).

CHEER TEAMS – AGE GRID/LEVELS/TUITION				
TEAM	AGE (8/31/19)	USASF LEVEL	EARLY BIRD	REGULAR TUITION
Tiny	5-6	1	\$95	\$105
Mini	5-8	1-2	\$95	\$105
Youth	5-11	1-4	\$125	\$135
Junior	5-14	1-5	\$125	\$135
Senior	11-18	1-5	\$125	\$135
Senior	13-18	6	\$125	\$135
Senior	14-older	Open 6	\$125	\$135

WHAT IS COVERED IN ALL STAR COMPETITION FEES & EXPENSES?

For a complete description of the terminology below we have enclosed a glossary at the end of the packet.

- Administrative/Membership Fee
- USASF Athlete Fee
- Annual Banquet
- Competition Registration Fees
- Skills Camp
- Choreography
- Music Fees
- Shoes
- Practice Bows
- Competition Bows
- Jersey

Non-Refundable Administrative/All-Star Membership Fee:

Each All-Star is required to pay a Membership Fee at the beginning of each season.

The **All-Star Membership Fee** is due on **May 20th**

Tiny Level 1

- \$100

Mini Level 1/2

- \$150

Youth & Junior Level 1

- \$300

Youth & Junior Level 2

- \$325

Junior Level 3 - 5

- \$325

Senior Level 1 - 5

- \$325

Senior Level 6

- \$425

The Membership Fee will cover the following:

- Coaches expenses and fees for the competition season
- Competition paper work and itineraries
- Misc. competition items

All-Star Fee Installments:

In order to help make payments easier for your family, Premier Athletics will take the above listed items and lump them into 7 installments.

The first payment will be in the amount of your Membership Fee due on May 20th. The first All-Star Fee Installment will be due on June 20th. The All-Star Fees will be divided into 7 equal payments that are due on or about the 20th of each month.

- In order for us to compete at Regional and National Competitions, Premier must pay competition fees months in advance of the competition. Consequently, **it is imperative that you pay your competition fees on time.**
- If the fees are not paid timely, your child may be dropped from the All-Star program.
- **All merchandise must be paid for BEFORE it is ordered & is not included in your monthly competition Fee Installments.**
 - This includes, but is not limited to – shoes, uniforms, warm up jackets, team apparel, etc.
 - **All merchandise will be withheld until accounts are current (i.e. You will not receive your uniform and any piece included until your past due balance is cleared. Even if the items (uniform/pieces) are paid in full.**

Tiny/Mini Level 1			
Month	Tuition	All-Star Fee	Total
May 20th	\$47.50	Tiny \$100/ Mini\$150	\$147.50/ 197.50
June 20th	\$95	\$150	\$245
July 20th	\$95	\$342.50	\$437.50
Aug 20th	\$95	\$342.50	\$437.50
Sept 20th	\$95	\$150	\$245
Oct 20th	\$95	\$150	\$245
Nov 20th	\$95	\$150	\$245
Dec 20th	\$95	\$150	\$245
Jan 20th	\$95	\$0	\$95
Feb 20th	\$95	\$0	\$95
Mar 20th	\$95	\$0	\$95
April 20th	\$95	\$0	\$95

Youth Level 1 - Junior Level 1			
Month	Tuition	All-Star Fee	Total
May 20th	\$62.50	\$300	362.50
June 20th	\$125	\$230	\$355
July 20th	\$125	\$422.50	\$547.50
Aug 20th	\$125	\$422.50	\$547.50
Sept 20th	\$125	\$230	\$355
Oct 20th	\$125	\$230	\$355
Nov 20th	\$125	\$230	\$355
Dec 20th	\$125	\$230	\$355
Jan 20th	\$125	\$0	\$125
Feb 20th	\$125	\$0	\$125
Mar 20th	\$125	\$0	\$125
April 20th	\$125	\$0	\$125

Junior Level 2 – Senior Level 1-4			
Month	Tuition	All-Star Fee	Total
May 20th	\$62.50	\$325	\$387.50
June 20th	\$125	\$230	\$355
July 20th	\$125	\$422.50	\$547.50
Aug 20th	\$125	\$422.50	\$547.50
Sept 20th	\$125	\$230	\$355
Oct 20th	\$125	\$230	\$355
Nov 20th	\$125	\$230	\$355
Dec 20th	\$125	\$230	\$355
Jan 20th	\$125	\$0	\$125
Feb 20th	\$125	\$0	\$125
Mar 20th	\$125	\$0	\$125
April 20th	\$125	\$0	\$125

Senior Level 5			
Month	Tuition	All-Star Fee	Total
May 20th	\$62.50	\$425	\$487.50
June 20th	\$125	\$241	\$366
July 20th	\$125	\$433.50	\$558.50
Aug 20th	\$125	\$433.50	\$558.50
Sept 20th	\$125	\$241	\$366
Oct 20th	\$125	\$241	\$366
Nov 20th	\$125	\$241	\$366
Dec 20th	\$125	\$241	\$366
Jan 20th	\$125	\$0	\$125
Feb 20th	\$125	\$0	\$125
Mar 20th	\$125	\$0	\$125
April 20th	\$125	\$0	\$125

COMPETITION AND TRAVEL

- Competition Schedule is available and will be explained at the parent meetings.
- Competition fees are based on individual team schedules.
 - Please note that the fees are competition **registration fees** only.
 - You will pay for lodging, transportation, parking fees, spectator fees on your own.
- We will compete in local, regional and national events. **The events are subject to change.**
 - Teams will not travel to more than 6 competitions per season, unless there is an extra, affordable competition close by.

COMPETITION TRAVEL ARRANGEMENTS:

- We will try our best to reserve a block of rooms and/or provide a link to housing information (via the event company) for National Competitions; however, the hotel arrangements are made by **the parent**.
 - Every All-Star should stay in a room with a parent/guardian.
 - To save on travel expenses, you may choose to share a room with another family, and you must coordinate this **on your own**.
 - If you, the parent, is unable to attend the competition, then you must find someone who will supervise your All-Star while at the competition.
- Please make sure you pay attention to the hotel reservation **deadlines**. Once the deadlines have passed, it will be up to you, the parent, to find suitable lodging.
- **Payments for ALL hotels will go directly to the hotel. Premier Athletics will not be responsible for paying any hotel expenses.**

REQUIRED APPAREL - UNIFORM, SHOES, WARM UP, PRACTICE WEAR

Girls Cheer Uniform -

- White Socks - purchased on your own
- Clear Strap Bra (can be purchased through Varsity or on your own) - Approx \$20
- NEW Uniform – cost is \$385 (this price includes tax and shipping) (NOT included in competition fee payments)

Boys Cheer Uniform -

- White Socks - purchased on your own
- NEW Uniform – cost is TBD (this price includes tax and shipping) (NOT included in competition fee payments)

Varsity Shoes: (Included in competition fee payments)

- Premier Athletics Custom Ascend - \$100

Boys and Girls Warm Up – required for ALL Athletes (NOT included in competition fee payments)

- Jacket - \$90
- Pants (optional) - \$65

Girls Practice Wear Package - \$115 (NOT included in competition fee payments)

(Price is package pricing. Items sold individually are sold at a higher price)

- Sublimated sports bra
- Sublimated shorts
- Sublimated pants
- Loose fitted tank

Boys Practice Wear - \$85 (NOT included in competition fee payments)

Sublimated sleeveless shirt

- Sublimated shorts
- Solid black shorts - Must be purchased on your own

Practice Bows - \$20 (Included in your competition fee payments)

- Includes 2 practice bows to be worn with practice outfits

Additional Premier Athletics Apparel is available for order - please inquire at the front desk or pro-shop for more information.

- Backpack - \$75
- Garment Bag - \$45
- American Girl Doll Uniform - \$65

CHOREOGRAPHY AND SUMMER CAMP INFORMATION

Team Summer Camp (MANDATORY): - Camp is an essential part of routine and squad development. All teams will have a skills camp and a choreography camp.

- Should a foreseen OR unforeseen instance arise preventing your All-Star from attending camp, **you are still required to pay the camp fee.** Camp Fees are included in your Competition Fee Installments.
- **To avoid distraction, summer camp is closed to ALL spectators.**

Skills Camps: TECHNIQUE TECHNIQUE TECHNIQUE

* **Mini 1 – Junior 1** - will attend camp at the gym. You will skill build and work on correct technique. Further details will be given closer to camp. Dates are June 20-21 from 3pm-5pm.

* **Junior Level 2- Senior Level 5**-will be attending camp at Premier Athletics Nashville, 215 Gothic Ct., Suite 104, Franklin, TN, June 22-23, 10 am-7 pm. **Transportation is your responsibility.**

Premier Athletics is organizing this camp to bring in some of the best staff in the country to work with our Premier Athletics teams. It is a blast, and the kids will have a great time and learn so much from this camp. If you are on more than one team that attends this camp, you will pay the camp fee **once, not** per team. The camp will provide lunch and snacks, give a ways, athlete education, as well as instruction! This is a great opportunity and Premier Athletics is thrilled that we will be able to hold ALL Junior Level 2 – Senior Level 5 TEAMS FROM EVERY MIDDLE TENNESSEE LOCATION at this facility!

Choreography Camp Week – All Teams will have choreography camp at some point during the week of July 18th-24th.

All Star Buy Out Fee

If an athlete quits or is released from a Premier Athletics team after August 1st, that family will be responsible for a \$500 buy out fee. This fee will be due immediately and is used to cover the additional practices required to change routine choreography, stunting spots, etc.

TEAM COMMUNICATION

- Band App-This app will be our **REQUIRED** method of parent and team communication. The coaches will invite athletes and parents to their respective “Bands” once teams have been set for the season. Please feel free to download the app now.
- Team Moms-Each team will have a team mom. This is a volunteer position. Please see your athlete’s coach if you’d like to volunteer.
- Email or texts from gym

2019-2020 TENTATIVE All-Star Competition Schedule

Worlds team competitions TBD

Competition	Date	Location	Teams
Premier Athletics Showcase	Oct 26-27	LeConte Center 2986 Teaster Ln Pigeon Forge, TN	All Teams (excludes HYPE)
NCA Nashville Classic	Nov 16-17, 2019	Williamson Ag Expo 4215 Long Lane Franklin, TN	All Teams (excludes HYPE)
UCA Smokey Mountain Championships	Dec 7-8	Sevierville Convention Center 202 Gists Creek Rd. Sevierville, TN	All Teams (Excludes Tiny & HYPE)
Athletics Showcase Chattanooga *Stay To Save* Event	Jan 18-19	Chattanooga Convention Center 1100 Carter St. Chattanooga, TN	All Teams (excludes HYPE)
Americas Best Nashville	Feb 22	Nashville Municipal Auditorium 417 Fourth Ave. Nashville, TN	All Teams
Spirit Festival	Mar 7	Nashville Municipal Auditorium 417 Fourth Ave. Nashville, TN	All Teams
Janifest Louisville OR Double Down Smokey Mountain	Mar 14-15	KY (attn) Convention Ctr 221 S. 4 th St. Louisville, KY OR Sevierville Convention Center 202 Gists Creek Road Sevierville, TN 37876	All Teams (Excludes Tiny & HYPE)
One Up Nashville	April 4-5	Gaylord Opryland 2800 Opryland Dr. Nashville, TN	All Teams
Worlds Championships*		Walt Disney World Orlando, FL	TBD
The Summit Championships*	May 2-5	Walt Disney World Orlando, FL	TBD

*Only applicable to teams who receive a bid to compete

GLOSSARY OF TERMS/DUE DATE AND FEES

Tuition	Description	Due Date	Amount
Monthly Tuition Installment	The fee for 12 months instruction on a Premier Athletics Cheerleading or Dance team.	20th of each month	Tiny, Mini & Prep-\$95 Youth-Senior-\$125
Registration Fee	Due annually and billed on your anniversary month of joining Premier Athletics.	Billed on the 20 th of the previous month due; Fee is per athlete	\$40
Sibling Discount	A discount for families who have multiple children on a team receive a sibling discount		\$20
Competition Fees & Expenses	Description	Date	Amount
CFE	Stands for Competition Fees & Expenses - all expenses are added together and divided into payments due monthly starting in May/June ending in Dec/Jan	20th of each month	Varies by team
Administrative/ Membership Fee	Coaches fees for travel expenses throughout the year, guest coach fees, and misc competition items.	Paid on May 20th	Varies by team
USASF Member Fee	USASF is the governing body for cheerleading and dance. Each athlete is required by the USASF to have an athlete membership in order to compete at USASF sanctioned events	Included in your CFE Installments	\$35
Competition Fees	Each competition that our team attends charges a per athlete registration fee.	Included in your CFE Installment	Varies by team
Music Fee	Each routine and a custom piece of music mixed specifically designed for the team and routine. A professional music producer mixes to the music	Included in your CFE Installments	Varies by team
Choreography Camp	Creating and learning the routine for the upcoming season. Routines are designed to maximize the strength of each individual team.	Included in your CFE Installment	Varies by team
In House Skills Camps	Tiny-Junior 1-The primary focus is to build strong technique, confidence and team work through skills camps. Teams will drill and drill many skills to provide a solid technical foundation	Included in your CFE Installments	\$75
Premier Athletics Skills	A Premier Athletics wide skills camp for Junior Level 2- Senior 6 athletes. The primary focus is to build strong technique, confidence and team work through skills camps. The camp also provides a strong focus on leadership.	Included in your CFE Installments	\$189
Required Apparel Items	Description	Due Date	Amount
Girls and Boys Cheer Uniform	Each team member will wear the required uniform for competitions throughout the year. Girls will also need to purchase the assigned competition hair bow and make up kit. We will use the same uniform for 2 years before creating a new design. 2019-2020 will be a new uniform year.	Payments for uniforms will be on ½ on July 20 th and ½ on August 20 th	Girls - \$385 Boys - \$TBD Hair Bow - \$30
Cheerleading Shoes	Each athlete will wear a Custom PA Varsity	Purchase at the Front	\$110

	Cheerleading Shoe.	Desk	
Warm Up	Each athlete will need a Premier Athletics warm up. Warm ups will be used for several seasons. It is not required to purchase warm up pants, but you do have the option to purchase matching pants if you choose.	Purchase at the Front Desk	Jacket - \$90 Pants - \$65
Practice Wear Package	Practice wear is worn during practice time, camp and special performances. Each athlete will need to purchase the practice wear package, sublimated sports bra, tank, shorts and pants (girls) or sublimated sleeveless shirt and shorts (boys). They will also receive one T-Shirt. Items can be sold separately but are more expensive.		Girls - \$115 Boys - \$85
Practice Bows	Each athlete will need 2 practice bows to match the above practice wear garments	Included in your CFE Installments	\$20 includes both bows
Additional Premier Athletics Apparel	You will have to opportunity to order additional garments, bags, etc., throughout the year. This is completely optional.		Varies